

To discuss an opportunity or for information, please contact us:

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Overview

Calyx Capital Partners is seeking to acquire and manage a single established business with strong growth prospects. We aim to invest in a well-positioned, profitable company in a growing industry with between \$8 and \$50 million in annual revenue. We prefer companies that operate in a growing industry, have a meaningful recurring revenue element, diverse customer base, and low capex requirements.

Financial Criteria

- \$8 to \$50 million annual revenue
- 10%+ operating margin
- 3-year history of profitability
- Low capex / working capital needs

General Criteria

- In stable and growing industry
- Diverse, recurring revenue base
- Owner seeking liquidity or exit
- Based in United States

Intermediaries

Calyx Capital Partners recognizes the significant value that business intermediaries bring to private company business owners. We are interested in partnering with motivated intermediaries so that we may create win-win outcomes for both the intermediary and their client in the following ways:

Finder's Fees: Calyx recognizes the importance that intermediaries and industry experts can have in identifying compelling opportunities, and we will always seek to compensate you fairly for your efforts in identifying such an opportunity.

Experienced Team: Calyx is not a typical buyout fund. Our team is comprised of successful investors, executives, operators, and entrepreneurs who are collectively dedicated to managing and growing the single business that is acquired. Please see our website for more details on our investor group.

Process Efficiency: We understand the sensitivities surrounding a potential sale and are committed to a discreet process. The capital available from our committed team of investors will ensure an expeditious timeline to close.

Flexibility: Calyx will work with the seller to structure a transaction that meets their personal, professional, and estate planning needs.

Trista Choksi

Co-founder & Principal



Trista has extensive experience working with companies across multiple industries to develop growth and sales strategies, operational improvements, and creative solutions to complex business problems.

Trista holds a BA from Yale University and an MBA from the University of Chicago Booth School

Jessica Markowitz

Co-founder & Principal



Jessica has experience working across industries helping distressed clients with operational and financial turnarounds. Through her work, she has a proven track record of creating value across organizations and creating platforms for growth.

Jessica earned a BSM from Tulane University and an MBA from the University of Chicago Booth School of Business.